

International Conference on Greenways and Sustainable Tourism. Rome (Italy). 20 November 2023

Example of Product Development Royal Canal Greenway

Mervyn Hamilton
Senior Engineer



















Royal Canal









Royal Canal Timeline

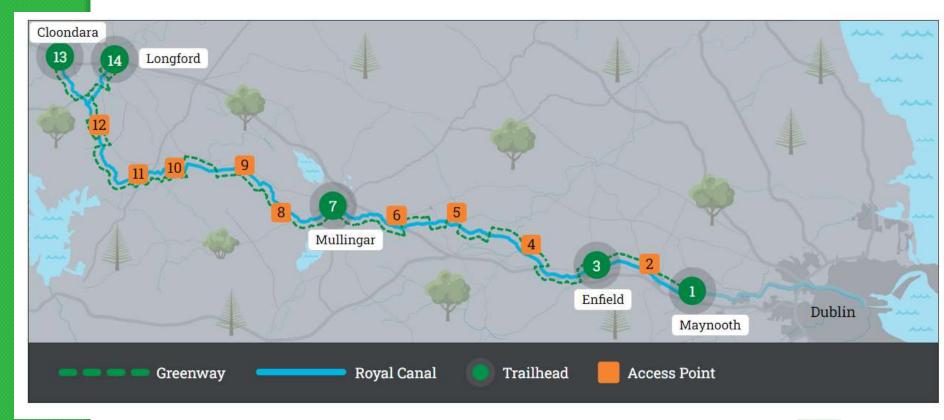
- Canal originally built from Dublin to River Shannon between 1790 and 1817. Total cost £1.42m
- Operated relatively successfully in the 1820s and 1830s
- Decline started after purchased by railway company in 1845
- Continued decline until official closure in 1961; route fell into disrepair and overgrowth
- Navigation restoration started by volunteer groups from 1974; involving canal dredging, replacing lock gates (102 pairs), re-watering and structure reconstruction
- Completed and re-opened to navigation 2010

 Greenway development was now an opportunity area on this re-opened canal





Royal Canal Greenway









Royal Canal Greenway

Layered upon a distinctive 225 year-old heritage asset

- 130km Towpath
- 4 Aqueducts
- 90 Bridges
- 17 Harbours
- 33 Locks











Consumer Perspective **How it Looks**















Greenway Development Timeline

- Regularisation of Property issues from 2009
- Bank and Path Works Commenced 2016
- Works Completed in Stages up to 2020, in partnership with Local Authorities
- Visitor Experience further Developed
- Product Launch in 2021
- Ongoing Review







Funding

- Funding primarily from central government under National Greenways Strategy through the Department of Transport, Tourism and Sport in Ireland
- Overall Cost € I 2.32m







Greenway Construction Works

- Widening & raising of canal banks
- Surfacing of I30km of towpath
- New structures
- Provision of softer infrastructure to follow: signage, seating







Access Ramp at Moyvalley















Underpass west of Maynooth - Before









Underpass west of Maynooth - After



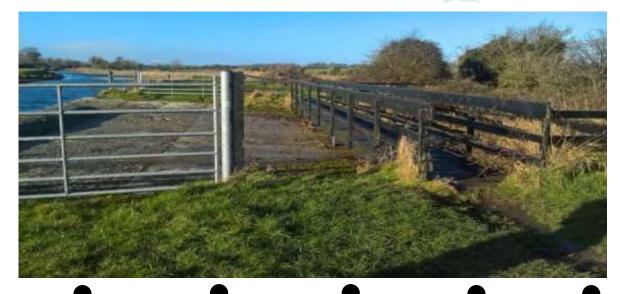


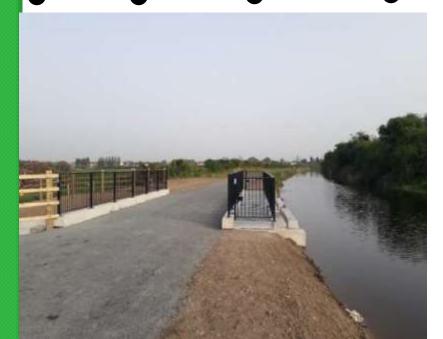




Canal Overflow west of Kilcock







After







Visitor Experience Development

- Gap Analysis and Route Breakdown
- Development of Tagline & Narrative
- Ancillary Infrastructure
- Signage & Storyboards
- Business Operators
- Nearby Visitor Attractions







Route Breakdown

- 130km route from Maynooth to Cloondara where the Royal Canal joins the River Shannon, and along the Longford Branch
- Divided to 13 shorter journeys of between 6km and 15km



Strategic Linkage to:

- Other National Greenways
- Euro Velo 2 The Capitals Route





Tagline



One Trail, Endless Discoveries

Narrative

"The enchanting Royal Canal Greenway is 130km of level towpath, ideal for walkers, runners and cyclists of all ages and stages. Starting in cosmopolitan Maynooth, it follows the 200 year old canal through unassuming **Enfield** and lively Mullingar to charming Cloondara in Longford, with cafés, picnic spots and attractions along the way. Rustic and industrial landscapes combine, with rolling fields, pretty waterside villages, working locks and historic landmarks. Cycle between any of the main towns and return by train to where you started. Follow where once horse-drawn barges journeyed and keep an eye out for hidden wildlife wonders along the way.'





One Trail, Endless Discoveries

Trailhead Signage

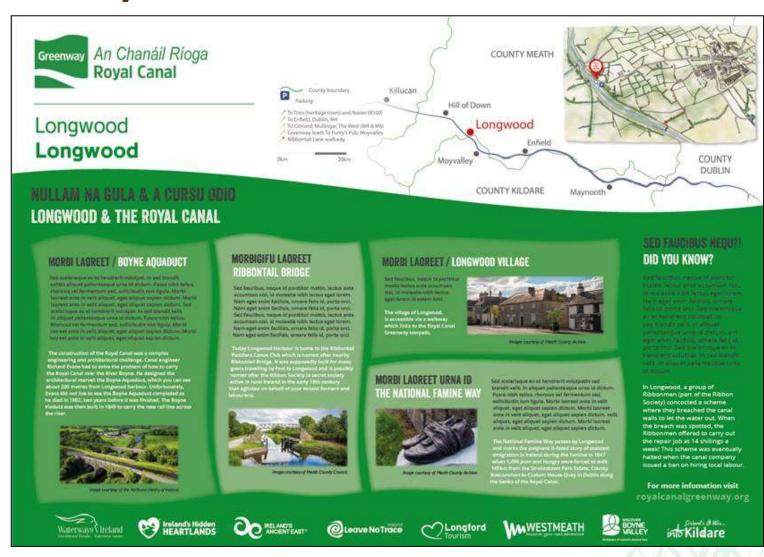






One Trail, Endless Discoveries

Storyboards







Directional and Wayfinding Signs























Key Business Operators

Royal Canal Greenway Bike Hire

Featured bike hire providers located along the Royal Canal Greenway.















Nearby Visitor Attractions



Built, Cultural, and Natural heritage which add to the visitor experience

Corlea Trackway Visitor Centre



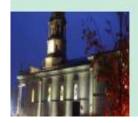
An incredible Iron Age road, dating from 148BC sits carefully preserved within the visitor centre.

Belvedere House



An idyllic lakeside mansion, a wicked earl and a monument to family dysfunction.

St Mel's Cathedral



The stark, imposing exterior of St Mel's Cathedral belies the treasures you'll find within.

Maynooth Castle



Standing sternly at the entrance to Maynooth University is the remains of the once-great castle.

Clonfert Pet Farm



A visit to Clonfert Pet Farm will provide the family with a fantastic fun day out.

Castletown House



When Ireland's richest man built himself a country house, the results were predictably spectacular.





LLF

Product Launch 2021













Leaflet



pline the Schooling Ashth to Donntara





Table to Common Walt

follow that Economical Medi



Website and Social Channels

www.royalcanalgreenway.org



















Media Launch Coverage —



Morning Ireland

499X

B have the or constrained

Constrained to the constrained of the

RTE News: Six One 600K Viewership

RTE: Morning Ireland
491K Viewership



Irishtimes.com 37.6K Views Nature diary Royal Canal
Greenway

The second of the secon

Irish Times x2 572K Viewership



lonelyplanet.com 6.63K Views







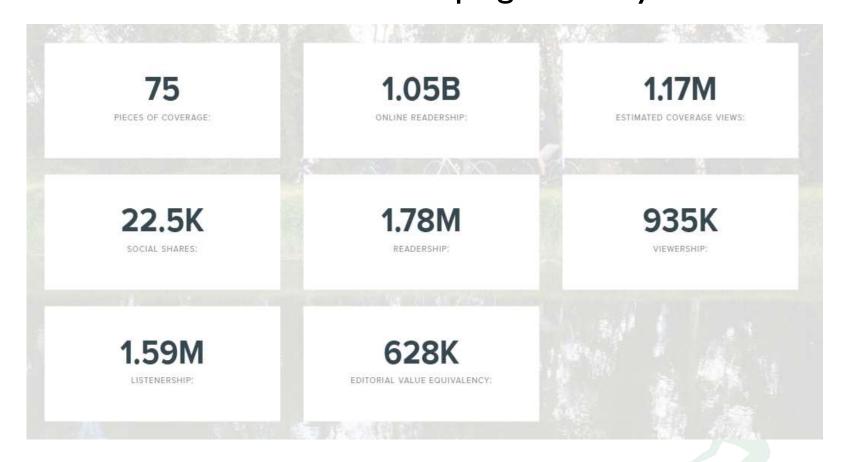
RTE.ie 57.5K Views



Launch Campaign



Achievements of initial Campaign in Early 2021:-







LLF

Ongoing Review







Visitor Monitoring Project

Undertaken later in 2021

- Annually 640,500 visitors
- Weighted average spend €27
- I Year Economic Impact € I 7.2m
- Vs Build Cost of €12m
- Payback period $< 8 \frac{1}{2}$ months







Continuing Media Success

Since launch, ongoing Marketing campaigns have resulted in strong follower growth across all Social Media channels

	July 2021 (pre- Turley)	May 2023	% +/-
Facebook	3,598	9,498	163.97%
Instagram	1,966	2,774	56.91%
Twitter	1,043	1,587	52.15%







Continued Operation

- Work with Strategic Partners e.g. Failte Ireland
- Service Level Agreements
- Maintenance / Upgrades
- Extension eastwards into Dublin & links to other Greenway Routes







Thank you











