

Proposed Euro Velo Routes - 12 Premier Cycle Routes for Europe





Great Western Greenway



Great Western Greenway





Suspended Rope Bridges









Ministerial Visits













ENTERPRISE AND INDUSTRY

European Commission > Enterprise and Industry > All topics > ... > Ireland > The-great-western-greenway



EDEN European Destinations of ExcelleNce

Welcome to EDEN - European Destinations of Excellence, your gateway to the diversity and beauty of Europe's non traditional tourist destinations!

- Back to homepage
- What is EDEN?
- EDEN 2012 edition
- **FDFN** themes
- Destinations 2011
- Destinations 2010
- Destinations 2009
- Destinations 2008
- Destinations 2007
- FDFN Network
- **FDEN Ambassadors**
- FOFN Videos
- EDEN Quiz
- Collection of good practices
- Press corner
- Useful links
- Mailbox
- EU Tourism sector

The Great Western Greenway, Co Mayo (Ireland)

Welcome to The Great Western Greenway, Co Mayo



The Great Western Greenway cycle trail skirts the rugged Atlantic coast of Co. Mayo in Western Ireland. It offers stunning panoramic views over the vast seascape of Clew Bay, its archipelago of drowned drumlin islands, the vast Nephin mountain range and Bellacragher Bay. You can enjoy a wide range of activities when visiting Westport, Newport, Mulranny and Achill Island, such as: walking, golf, sea kayaking on the blue flag beaches, shore and sea angling, fine dining and excellent leisure facilities. The 42 km Great Western Greenway offers an exhilarating and safe cycling experience for all the family with gentle gradients, through some of the most spectacular landscapes and seascapes in Europe.

Regeneration and revival

A decade of community led regeneration was to undo a century of decline when the region's decaying built railway heritage was sensitively renewed for future generations to enjoy. The former Mulranny railway hotel was reopened in 2005 inspiring a community led initiative to redevelop the Mulranny Causeway and the Victorian walking trails into a high amenity loop walk accessing three European designated Natura 2000 sites. Finally, 73 years after closure, the Great Western

Railway Line re-emerged into the Great Western Greenway cycling trail, linking Mulranny and Newport to the Westport and Achill cycle hubs, creating a unique cycling friendly destination.

Sightseeing tips

- visit the Atlantic Drive & Secret Garden Achill, the most westerly public garden in Ireland
- make an environmentally friendly electric cycle tour with Electric Escapes 'cycling for softies'
- Participate in an art class to practice painting, glass bead making or many other crafts

- Visit the website for The Great Western Greenway, Co Mayo www.mulranny.ie; www.greenway.ie





Overseas Activity Tourism in Ireland



90% of Adventure Travel is 'soft' adventure...

The 'Hard Stuff':



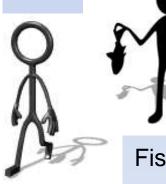




Caving

Some 'soft' adventure elements:





Walking



Fishing



Cycling



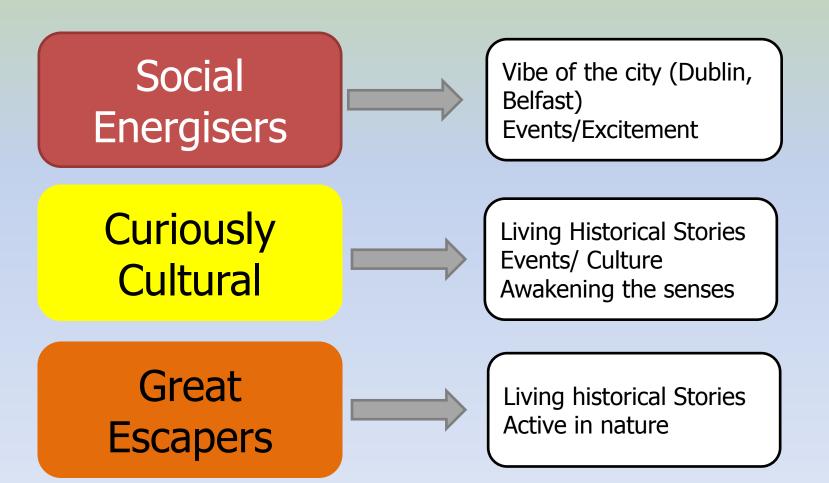


Meeting the locals

Economic Contribution of Activity Tourism

High yield segment
Spend 45% higher than the average overseas visitor

Market Segmentation & Pillar Focus

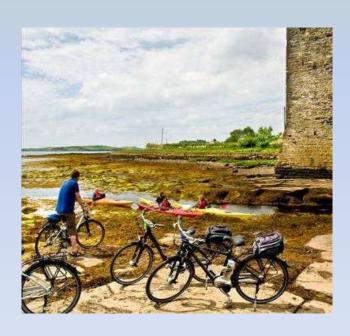


This plan will also attract some from the Brown Segment providing it is made easy for them to access and preferably endorsed

Value Added Packages

Not 'what I can see?' but...

'what can I DO?'







Developing the Tourism Experience



Packaging and Bundling Workshops

What is Marketing All About?



Visitor Activities

The Greenway brings these activities together, thereby creating a better experience













Packaged Greenway Experience









Gourmet Greenway



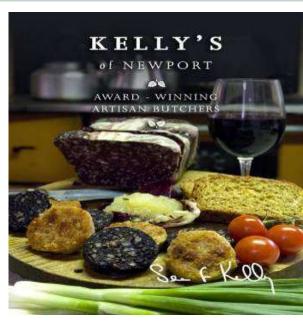
New Packages - Food Trail, Gourmet Greenway





Seán Kelly & his award-winning Black Pudding







Greenway Adventures



The Blueway



Cross Selling Activity Packages







The Blue Bicycle Tea Room, Newport town





The Greenway Café, Mulranny





Yvonne's Cottage, Rosturk, Mulranny





Greenway Gifts







Greenway Packages





History

Guest Rev

Location







HOME

PUB

FOOD

ENTERTAINMENT

LOCATION

TOWN

GREENWAY

LINKS

CONTACT



The World Class 42km Great Western Greenway, walking and cycling trail in the West of Ireland

Newport is situated in one of the most impressive walking and cycling areas of Ireland. It's at the heart of The World Class 42km Great Western Greenway, recent winner of the (EDEN) European Destination of Excellence Award 2011. We provide take-away lunches for walkers, which can be ordered in advance (098 41776). We also have an outside seating area perfect for a break, a coffee and something from our homemade desert selection!

On the Greenway

Cycling has become one of Mayo's favorite pastimes. Newport is at the heart of the Great Western Greenway, which caters for all levels of cyclist – from professional to those who can't reach the pedals!

Natural Stopping Point

Newport is a natural starting point or a lovely place to stop and take a break. Enjoy a coffee and a cake outside or ring ahead to order your lunch. We have a perfect take-away menu (098 41776) We have bike parking facilities outside the door, and plenty of car parking spaces if you want to start / finish your cycle in Newport.

Web Links for info

www.greenway.ie



+42%

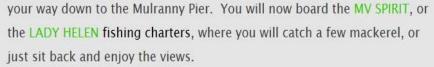




Greenway to Seaway

Collect you bike at our Westport location, get fitted out with your gear, and Cycle the fabulous Great Western Greenway

from Westport to Mulranny. Leave you bike with our staff in Mulranny and make



You will then be on the look out for Dolphins while cruising past the famous 365 islands of Clew Bay on your return to Westport Quay, where you can stop into the Helm, Towers, or Asgaard Pubs for a few drinks or a bite to eat. If you just want to get back to the hotel the taxi is





tripadvisor

239 reviews of <u>Clew Bay Bike Hire</u> and <u>Outdoor Day Adventures</u> in Westport

Clew Bay Bike Hire and Outdoor Day Adventures

TripAdvisor Traveller Rating:

Based on 239 traveller reviews

TripAdvisor Popularity Index:

of 9 activities in Westport

Most Recent Traveller Reviews:

8 Sep 2013: "Stunning scenery" 6 Sep 2013: "Fantastic experience" 3 Sep 2013: "Fantastic service." 2 Sep 2013: "Excellent service and value"

2 Sep 2013: "superb bike hire facility" Read reviews | Write a review

@ 2013 TripAdvisor LLC







"The Greenway has become such a part of Kelly's Butchers that we've created a new pudding just for it... Kelly's Greenway Pudding"

Seán Kelly, Kelly's of Newport

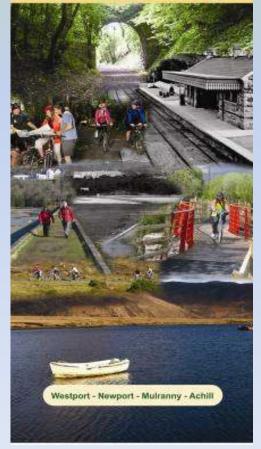




Marketing Innovations

Great Western Greenway

www.greenway.ie













www.Greenway.ie

1 April – 31 August 2013 – 104,955 viewers





FREE

all over Ireland

FREE

in your pocket...

Everyday!

App Store

Make the most of the last week of the holidays with these travel ideas

Year and Demada School House: It simulto house the work of local artists in the very mean future providing a pleasant map off point as well as a nisting place for thisiar specifiance. Attenuatively take a trip our te-HOUSE WASHINGTON

FOR THE MINOC MODUL You spuid head down to one of the

incal pulsers, if you are tooking for something different, take in a show at the Rusul Thootie, The firely decorated Printinguist Hotel to regit a next, shoot if your month a proce to stap. It also offers meats packages, Orchestraut Erroffy House for a night of ensuitainment - it does everything from traditional music to

For these of year who really want to be at one with nature during your trip. Westport House has carrying facilities and a test area so you can set, steep and

FOR THE NATURE LOVER

at a leis, only pace if you like,

As we sed before why not take a walk

into only the mountains? You can take a

So Pyro are thinking of setting off for an active weekens with the family us a missing one with your partner, Mayo h Te ideal destination was





Greenway Destination Strategic Marketing Plan

			Mulranny Futures / Tourism / Environmental Groups		Mar							
Project Type		Number	Great Western Greenway Marketing Plan 2011 - 2013	Ireland	NI / UK	Germany	France	2010	2011	2012	2013	Comments
Mk	CTG	0	Marketing;					•	•	•		
Mk	CTG	1	Develop Walking Brochure					$ \overline{\mathbf{A}} $	•	•	•	Developed as a marketing tool to promote walking in area.
Mk	CTG	2	Great Western Greenway Opened & Launched		☑	团	A					Off road cycling trail.Presently from Mulranny to Newport
Mk	CTG	3	Develop Walking weekends off-season					$ \overline{\mathbf{A}} $		$\overline{\mathbf{V}}$	Ø	Increase tourism to the area during off season
Mk	CTG	4	Links Between Local Businesses					$\overline{\mathbf{A}}$	V	•		Essential to enhance tourist stay in the area. Ongoing
M	CTG	5	Christopher Somerville Walking Guidebooks		☑	N	\square	$\overline{\mathbf{Q}}$		•	•	Feature in this guidebook as an attractive walking destination
M	CTG	6	Irish Times Go Magazine					$ \boxed{4} $	$\overline{\mathbf{Q}}$	V	V	Greenway and goats are good story for this magazine
M	CTG	7	Outsider Magazine	☑					$\overline{\mathbf{A}}$	V	V	Aug/Sept Issue (walking based) 1/4 page advert
M	CTG	8	Outsider Website			V	\square		$\overline{\mathbf{A}}$	V	V	1 Months (aug) advertising on outsider.ie & spoke.ie
M	CTG	9	Email Walking Groups						V	V		Email Walking groups Mulranny Walking brochure
M	CTG	10	Place Walking Brochures in Tourist Offices	V					V	V	N	Distribute current walking brochure
M	CTG	11	Link with Co Council walking officer			V			V	•	•	Link with Anna Connor so to develope and advertise as walking
			Link with Failte Ireland & Tourism Ireland			M			$\overline{\mathbf{A}}$	•	•	To benefit from the previously mention strategies develpoed by
M	CTG	13	Promote Walkers welcome with Failte Ireland & Tourism Ireland	V		V	V		V			Is a walkers welcome destination so promote this on both
M	(TG	14	Develope a charity event in the domestic Market	V					V	•	•	Develope a charty walk in aid of Croi in 2011
M	CTG	15	Deveope a charity event for the foreign market			V			•	V	•	Develope a charity walk in aid of uk and european charity
Mk	CTG	16	Launch a new Mulranny website			V	V		V	•		Advertise on and create vital links within community & tourism
Mk	CTG	17	Lonely Planet Website & Guidebooks		☑				•	V		Advert in both as this will benefit the international market
M	(TG	18	Develope links and advertise within routes from Galway & Knock Airports	V	\square				$\overline{\mathbf{Q}}$	$\overline{\mathbf{Q}}$	Ø	Broaden knowledge of area to potential visitors

Domestic Television Coverage



RTÉ 'Tracks & Trails' programme

April 2010 – 300,000 viewers

December 2011 – 340,000 viewers

December 2012 – 400,000 viewers





Tourism Ireland Media Visits



Tourism Ireland Online Advertising

- Adverts on a variety of 'outdoor activity' sites, including activesportweb.de, outdoorchannel.de and on general lifestyle sites such as urlaub.de, yahoo.de, etc.
- Call to action was the Tourism Ireland campaign page



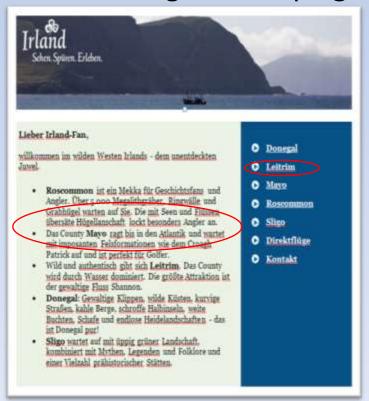






Tourism Ireland eMarketing

- eZines distributed to Tourism Ireland's warm database (83k) & cold database (700k) highlighting offers, things to see and do, direct flights, etc. with Priority on conversion to drive immediate business
- Click through to campaign page on discoverireland.com







ben der irischen Bevolkerung

Tourism Ireland Campaign Pages

Great Britain



France



Italy



Germany



Co-operative Campaigns Ryanair Print & Online

from a gliding kepik or on the peak of a souring personals, and you'll see subst we meen. This

RYANAIR.com

water discounted and market have



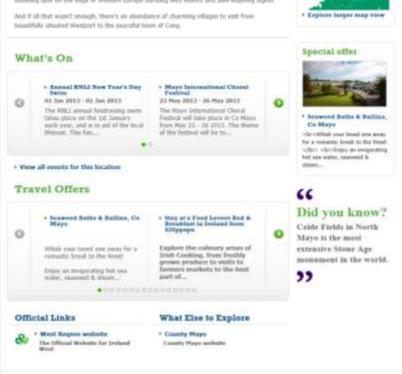


Tourism Ireland Campaign Pages

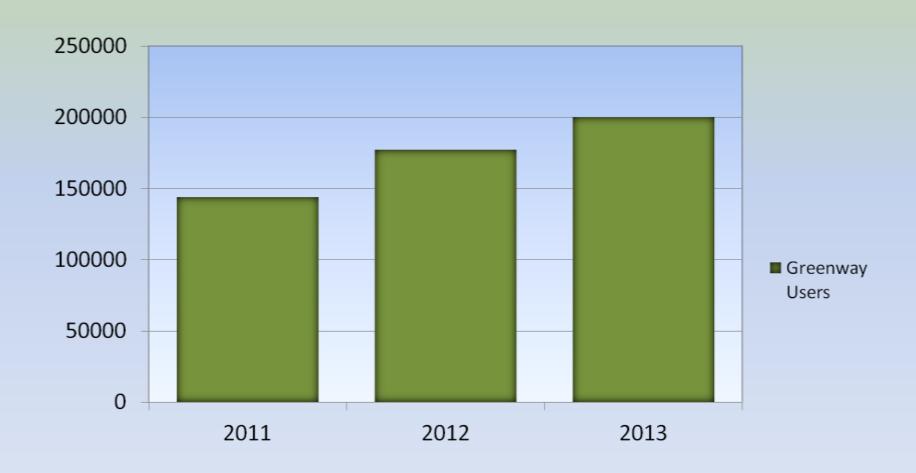


the craggy coastline that's been lashed by the powerful Atlantic, make sure to remember that

there's a lot more going on in Mayo in the West of Ireland.



Great Western Greenway Statistics



Greenway Usage 2011

3 Key Source Markets Usage

- 1. Local (Co. Mayo
- 2. Domestic Irish
- 3. Overseas Visitors

- 38% (mainly walking)
- 39%
- 23%

Business Impact of the Greenway

47% surveyed noted an increase in business turnover

• 31% surveyed noted an increase in expenditure

Economic Impact

- €7.2 million in 2011 (est.)
- €940,000 local residents
- €3.5 million domestic visitors
- €2.8 million overseas visitors
- Average Daily Spend of €50 both domestic & overseas

Enjoy the Welcome

